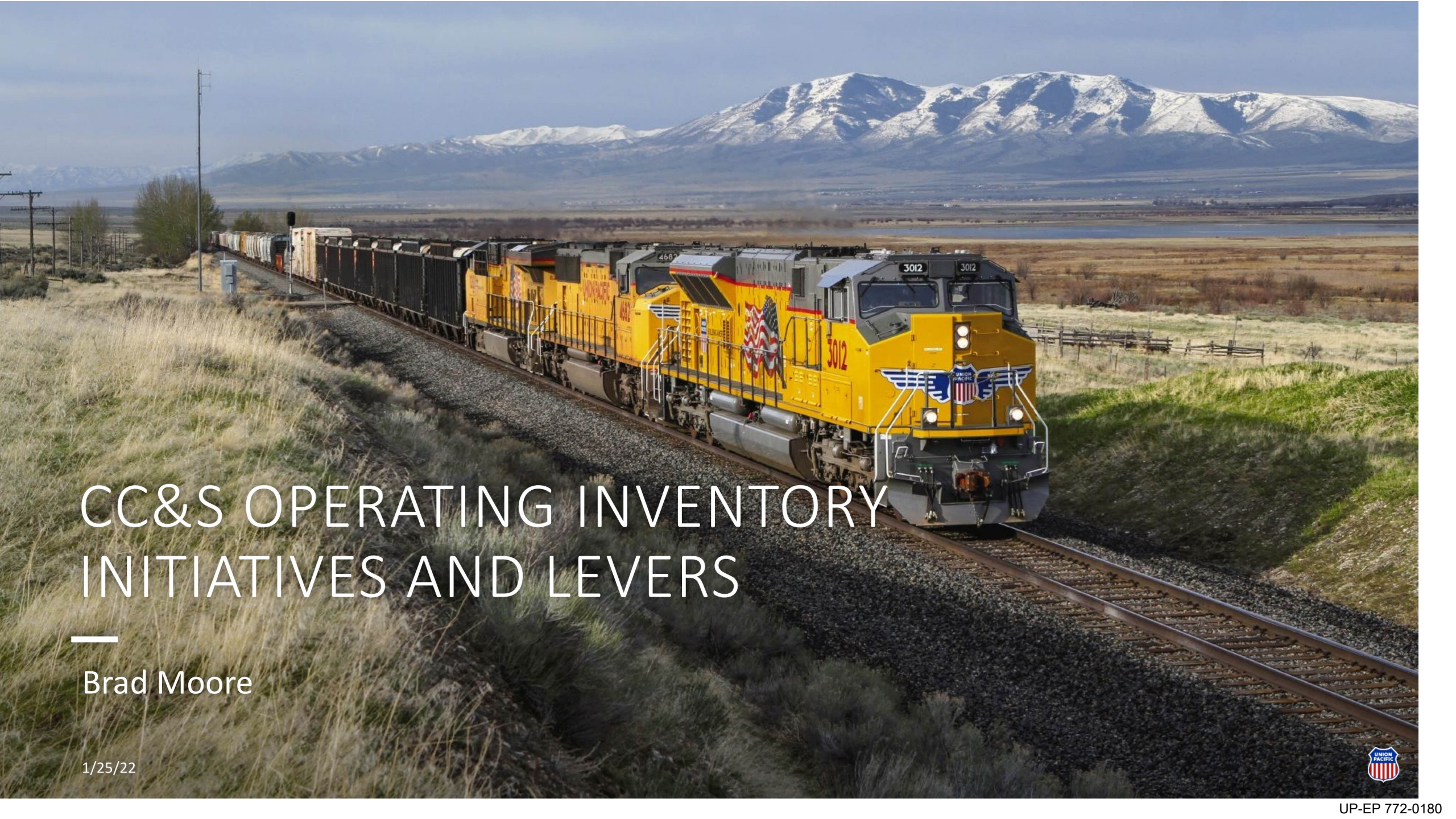




CC&S OPERATING INVENTORY INITIATIVES AND LEVERS

Brad Moore

1/25/22



REDACTED

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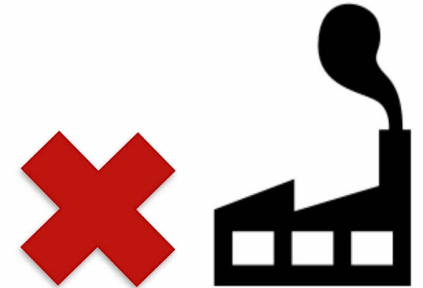
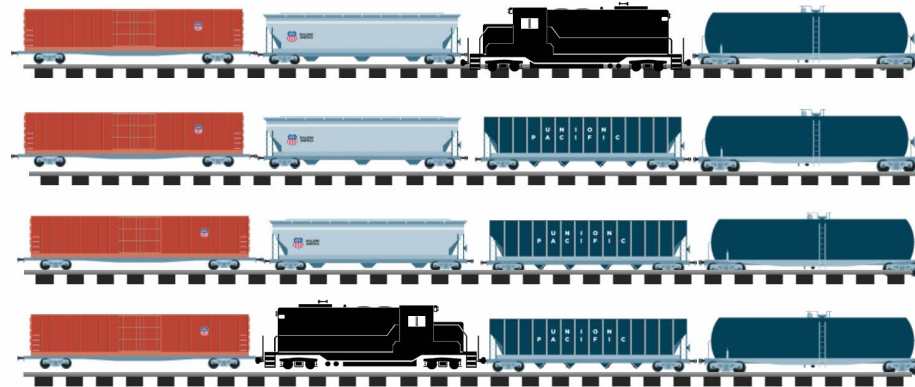
Excess Inventory

Compounds to Create Congestion



One Shippers' Actions Cause a Ripple Effect

- Ordering too many cars
- Maintaining excessively large fleet
- Mismanagement of rail traffic



The Time is Now!

Inventory Management is Critical for Success



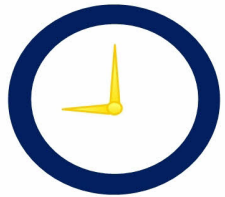
Operational Plan



Focus on Moving Cars



Minimized Car Dwell



Scheduled Service



Improved
Locomotive & Crew
Availability



Customer Benefits



Consistent Supply
Chain



Less Carrying Costs



More Reliable &
Predictable Service



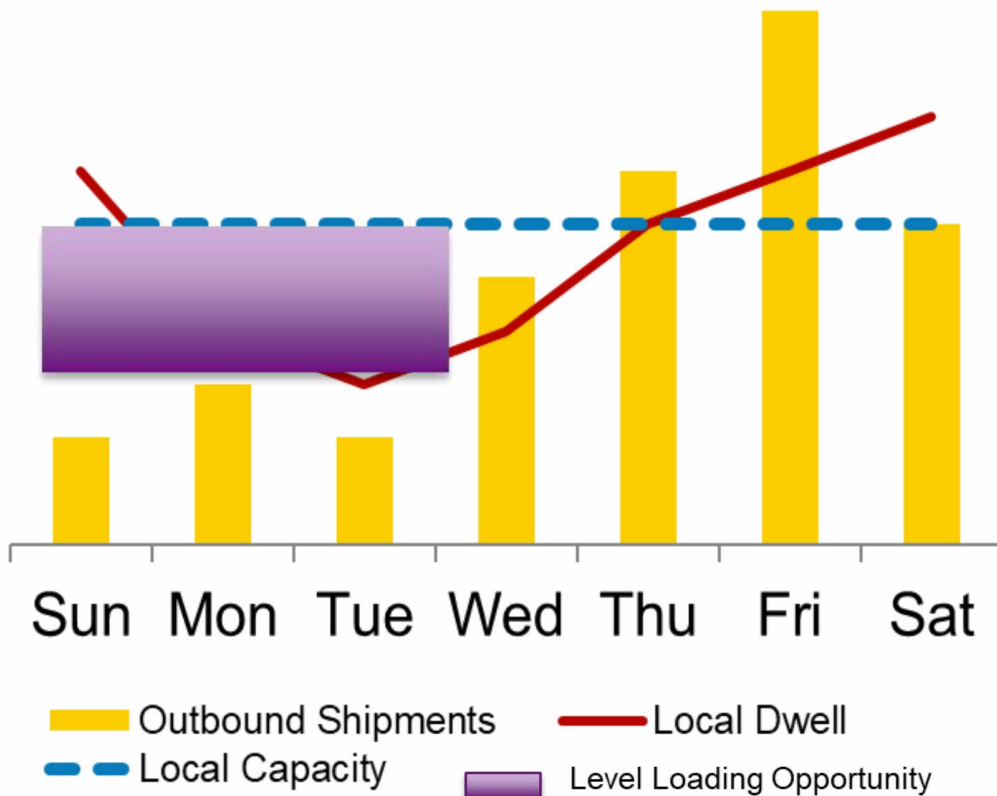
Reduced Failure
Costs

Level Loading

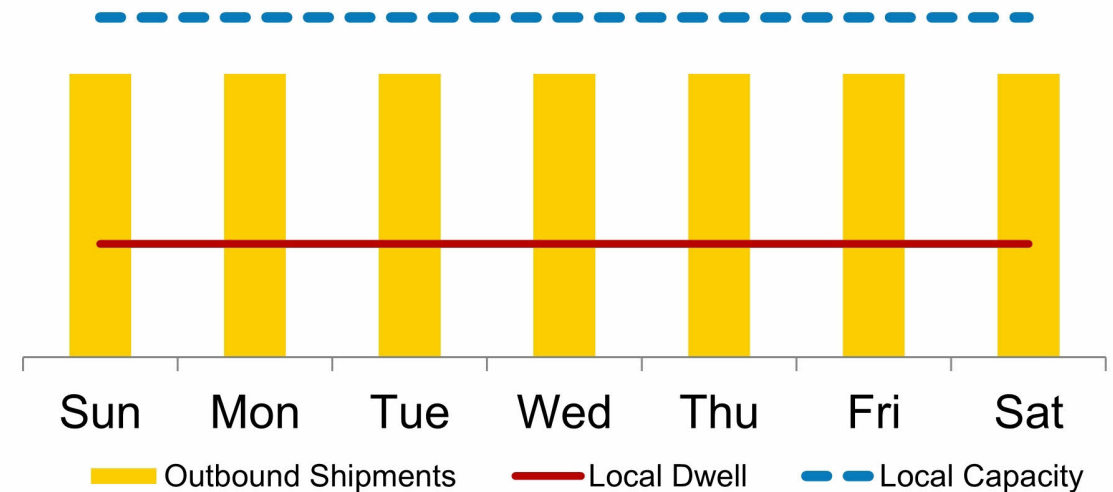
Creates Dependable Service



Surging at the end of week increases dwell by exceeding train capacity



Level loading minimizes dwell and provides room to grow volume



REDACTED

REDACTED

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